

Enabling discoveries: within, with people and the world

www.Intraskope.com/advantage

## INTRASKOPE OVERVIEW

INTERNAL COMMUNICATIONS | PERSONAL BRANDING | EMPLOYER BRANDING

#### **ANIISU K VERGHESE PHD**

WWW.ANIISU.COM

**WWW.INTRASKOPE.COM** 

@ANIISU

HTTPS://WWW.LINKEDIN.COM/IN/ANIISU/

https://meet.brevo.com/aniisu-k-verghese/ask-aniisu-

# IMPROVE IMPACT, SCALE REACH AND ENHANCE EXPERIENCES WITH EFFECTIVE COMMUNICATIONS

### Consulting

(employer branding, training, internal comms and GBS offering)

Keen to enhance your business reach?

- Get your brand in the spotlightEquip your team to succeed
- Create memorable experiences

### Experiences

(personal branding, social media engagement, marketing)

Want to stand out from the crowd?

- Improve image and reputation
  - Gain authentic followers
  - Become a thought leader

Insights

(Research, analysis and reporting)

Interested to gain trust and respect with thought leadership?

- Be in tune with AI and standards
   Empower staff commitment
  - Report consistently

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### ANIISU K VERGHESE PH.D.

Award-Winning Communications & Change Leader, Linkedin Top Voice – Internal Communications (IC) & Personal Branding, Author and Speaker

### Multinational Experience in India, UK, Poland & Australia













#### Speaker on 4 continents







IABC World Conference, United States (2011), Internal Communications Summit, Australia (2015), APACD Conferences in Hong Kong and Singapore (2015 and 2016 respectively), the IABC EuroComm Conference, Denmark (2018), the Kommunikation Kongress, Germany (2021), Media and Ethics Conference, Poland (2022) and Simply IC Conference, UK (2023).

#### Globally acclaimed publications









### Awards & Recognitions

**Testimonials** 







Public Relations Council of India Hall of Fame 2015

## Blog Intraskope (<a href="www.aniisu.com">www.aniisu.com</a>): one of the world's first platforms on internal communications (started 2006), 50k visits every month, 1000+ articles. Author of 3 books on IC and personal branding. Runs Intraskope Podcasts. Published in Chartered Institute of Public Relations, Melcrum and Wall Street Journal.

#### Associations and Certifications











**ISM** 

### ...

"...we sought his expertise at refining our internal communications practices and implementing a cohesive content strategy. We appreciated his collaborative and researched-based approach to reaching our desired outcomes".

Carla Haag: Head of Culture & the Executive Office - Alcatel-Lucent Enterprise



"...His passion and commitment for helping participants gain knowledge, become better as brands and expand their horizons are quite evident. I would highly recommend him for similar trainings and consulting assignments"

Magda Molek, IT Learning & Development Partner - Hitachi Energy

### THE INTRASKOPE ADVANTAGE



### **Expert**

- Award winning communication leader (2022 International Association of Business Communicators' APAC Communicator of the Year Awardee, PRCI Hall of Fame winner)
- Speaker on 4 continents and author of 3 books
- Contributing author to <u>Shared</u>
   <u>Services & Outsourcing Network</u>
   and Institute for Public Relations



#### **Proven**

- Led and managed global initiatives with leading MNCs
- Deep business understanding having worked in-house and with agencies
- Consultant and academician with 20+ years of experience



#### **Results-Oriented**

- Consistent and measurable outcomes
- Hands-on and swift turnaround
- Accessible across markets in India, EU, UK and Australia

### **OFFERING**



Digital/social media	strategy, creating and managing pages, content writing/review, community building
Training	workshops, sessions, 1:1 coaching

# CASE STUDY: CURATING INTERNAL COMMUNICATION STRATEGY AND CALENDAR

### Need

Company's internal communication is perceived as weak and overwhelming. Executives want to bring change and order to how the function is valued.





### Solution

Audit, focus groups and full-day workshop to bring stakeholders on the same page. Created an annual content calendar that streamlines how messages is done and measured.

**Impact** 

Stakeholders aligned to goals

Client: Multinational French telecom giant with global operations keen to synchronize their internal communications agenda and approach

# CASE STUDY: INTERNAL COMMUNICATIONS CONSULTING

### The challenge

Middle East engineering MNC firm was keen to enhance their internal communication effectiveness and benchmark their team's work. Want to mentor and coach team members.

### The solution

- Audit, interviews and observations of work practices recommended
- Report and directions shared for team
- Team workshop and strategy conducted

- Better clarity on role
   and accountabilities
- Increased ownership by team
- Helped to increase perceptions among stakeholders

# CASE STUDY: NOT-FOR-PROFIT'S EMPLOYEE COMMUNICATION STRATEGY

### The challenge

- Indian not-for-profit isn't able to get their staff to stay engaged. Leaders are constantly getting pulled into activities and can't focus on core work to attract funding
- Newsletter not getting traction with creating content a recurring challenge

### The solution

- Reviewed the current state of communication and messages
- Recommended changes to the newsletter format and approach to make it interactive, gamify the content and improve recall
- Shared ideas to upskill the 2<sup>nd</sup> rung of leaders

- Better readership and more engagement
- Leaders are able to free up time to do more value adding work
- Less focus on coordinating and more on driving connection

# CASE STUDY: RAISING INTERNAL TEAMS' COMMUNICATION STANDARDS

### The challenge

- Marketing services firm finds internal 'power' users ineffective in communication
- Stakeholders unable to comprehend communication losing time in the process
- Keen to help select leaders and managers raise their business communication standards without it feeling like an additional burden

### The solution

- Power users training on effective writing and communication standards
- Tools and resources provided
- Informal group established to continue engagement
- Audit of communication practices post workshop done

- Writing effectiveness increases
- Stakeholders seem improvement
- Better plans created and managed by team
- Feedback indicates uptick of 80% since training

# CASE STUDY: RE-LAUNCHING A COMPANY INTRANET

### The challenge

- Companies merged and there was a need for a common intranet
- Current intranet clunky and not visited
- Content outdated
- Staff not engaged

### The solution

- Review of current intranet
- Interviews and focus groups with key stakeholders and staff
- Proposal for revised approach to new intranet
- Launch plan provided
- Communication team implements plan

- Better readership and acceptance
- Less work to get content from staff
- More engagement on intranet and positive feedback from staff

## CASE STUDY: PERSONAL BRANDING -HELPING IT MANAGERS GAIN INFLUENCE

### Need

Company going through transformation and managers can't assert their credibility and engage with stakeholders, resulting in limited impact and negative perceptions



### Solution

Full-day interactive personal branding workshop to build awareness, enhance skills and provide tools for improving impact. Rating of 8.3 on 10 from participants

### **Impact**

Rating of 8.3 on 10 from participants

"concrete, dynamic, interactive"

"The trainer was prepared really well"

"Need to enrol others for future sessions"

Client: Multinational Japanese firm with IT operations in Poland keen to help managers raise their influence and create self-awareness

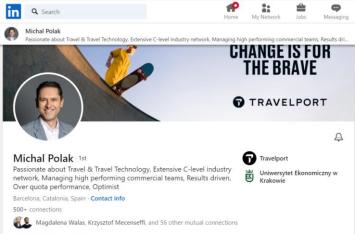
### Personal Branding

# CASE STUDY: REPOSITIONING AND ENGAGING AS A THOUGHT LEADER FOR ENHANCED NETWORKING

Q Search

Results oriented travel tech leader with 20+ years of experience in Europe wasn't able to get engagement and network for work. Had 2000 followers and didn't post for many months. Profile undersold the leader.

Banner showcasing leader's



Before

Rewritten headline that TRAVELPORT spotlights leadership and results Michal Polak @ (He/Him) - 1st Results-Driven Travel Technology Business Leader | Enterprise Soft Uniwersytet Ekonomiczny w & Sales Strategist | Transformation Enthusiast | Public Speaker | Fuelled by a Passion for Innovation Talks about #negotiations, #salesleadership, #traveltechnology Call to action directing 2.407 followers · 500+ connection traffic to website Sudipta Mapa, Arkadiusz Zozula, and 56 other m After Engagement up: keywords 247% (28 days) 5-6 posts within a few weeks improving Followers: 5% up connection

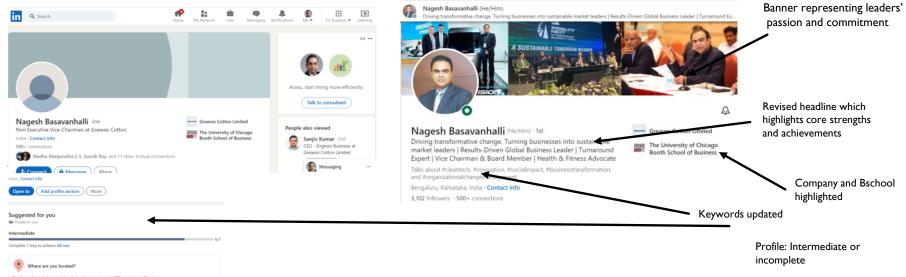
personality and engagement

"Despite being an industry leader for many years with a solid reputation, I used to think my work would speak for itself. But as we all know, that's not always enough. There's more to building and communicating your personal brand over time."

https://www.linkedin.com/in/polakm/

# CASE STUDY: BUILDING LEADER PRESENCE FOR REINVENTING PERSONAL BRAND FOR CONSULTING

Growth focused leader in cleantech and mobility industry with 2 decades of experience in Asia, Europe and US struggled to pitch his credentials as a CEO. Had 3k followers and has low engagement on his profile, which wasn't updated for months.



**Before** 

Add location

**After** 

Post impressions: 58% (28

days)

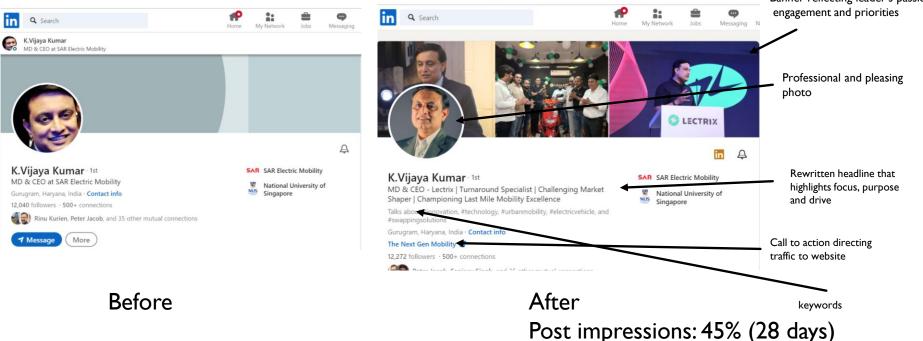
Followers: 10% up

https://www.linkedin.com/in/nagesh-basavanhalli-7169a1b/

# CASE STUDY:TRANSFORMING A BUSINESS LEADER'S PERSONAL BRAND AND PRESENCE

Busy automotive business leader with 28+ years of experience in India, Indonesia and wasn't able to establish a presence in a challenging electric mobility market. His Linkedin profile was dormant and it was impacting his ability to engage stakeholders and staff. Had 12040 followers.

Banner reflecting leader's passion,



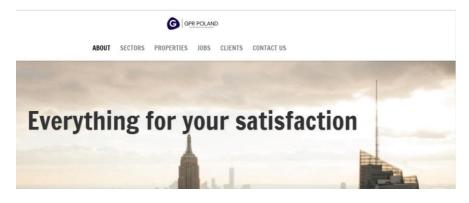
Followers: 6% up

https://www.linkedin.com/in/kvkumar/

### **Employer Branding**

# CASE STUDY: WEBSITE CONTENT AND DESIGN | ENHANCING USER EXPERIENCE AND LEADS

### Before After



Static pages, lacking strategic approach, unaspiring content, usability poor



Dynamic pages, interactive, refreshed 3-pronged strategy, new tagline, improved usability. Key features: chat, survey, Get a Quote

Client: Poland based recruitment agency expanding offering to immigration and property services with 400+ listing, 500+ CVs, I0+ countries supported

www.gprpoland.com

### **Employer Branding**

# CASE STUDY: ASSESSING & LOCALIZING GLOBAL EMPLOYEE VALUE PROPOSITION

### Need

Inaction and inconsistent messaging created perceptions among employees and prospective candidates about company's plans and value proposition. Needed to gauge pulse and gather insights for recommendations.

### Solution

Conducted focus groups, ran a survey and analyzed 3<sup>rd</sup> party platforms to arrive at 360-degree recommendations on way forward

### **Outcomes**

Arrived at 3 core messaging pillars and provided strategic input mapping global EVP direction vs local needs for content marketing and employer brand building measures

Client: Global tax and audit firm (among Big 7) with significant presence in India struggled with understanding if they EVP was relevant or appealing in the local context

# GETTING THE MOST OF YOUR REMOTE STAFF

Understanding Remote Work

What it means

Why it matters

How we must adapt

Issues and Challenges

What are the concerns

Whom does it impact

What is your role

Shared Success

What do you want

What staff want

How to bridge the gap

Wrap-Up

What did you learn/will act on

Templates

- Category: Staff Productivity
- Topic: Getting the Best of your Remote Staff
- Audience: People managers
- Duration: I hour, 15 minutes
- Mode: Online
- Approach: pre-session survey, Insights-led and practice based templates
- Learning goals: a) managers are aware of current trends and expectations b) Are mindful of engaging staff and can adapt to the needs
- Other post-session recommendations: Assessing team dynamics, 1:1 coaching for managers

### **EMPLOYER BRANDING ESSENTIALS**

Talent Branding Trends

Where we are

Why is matters

What you need

**Perspectives** 

Current approaches

The impact

Your role

Getting Started

Elements to consider

Understanding stakeholders

Putting a plan

Wrap-Up

What did you learn

Templates

- Category: Recruitment & Reputation
- **Topic:** Employer Branding Essentials
- Audience: Leaders, HR, brand, communications pros, managers
- Duration: I hour, 15 minutes
- Mode: Online
- Approach: pre-session survey, Insights-led and practice based templates
- Learning goals: a) Understand trends in talent branding and marketing b)
   Appreciate building blocks of employer branding c) Gain insights on practices
- Other post-session recommendations: Assessing company brand, I:I coaching for HR and comms leaders

# BUILDING SOCIAL MEDIA PRESENCE

### Social Media Trends

Why it matters

Leader expectations

Insights

### **Essentials**

What they are

What is needed

Your role

# Getting started

How you can begin

Pitfalls

Staying the course

### Wrap-Up

What did you learn/will act on

Templates

- Category: Leadership Presence
- **Topic:** Building Social Media Presence
- Audience: Managers and leaders
- Duration: I hour, 15 minutes
- Mode: Online
- Approach: pre-session survey, Insights-led and practice based templates
- Learning goals: a) managers and leaders appreciate why social media is valuable b) What are the challenges c) how to get started and stay strong
- Other post-session recommendations: Assessing social media skills, 1:1 coaching for leaders

# USING COMMUNICATION TO INFLUENCE AT WORK

## Appreciating Influence

What it means

Principles

How it works

# Identifying opportunites

How to identify

Where to use them

Gauging impact

## Putting to practice

Testing the waters

Gaining confidence

Newer perspectives

### Wrap-Up

What did you learn/will act on

**Templates** 

- Category: Communication Effectiveness
- Topic: Using communication to influence at work
- Audience: Business managers and comms pros
- Duration: I hour, 30 minutes
- Mode: Online
- Approach: pre-session survey, Insights-led and practice based templates
- Learning goals: a) Appreciating the power of influence b) Identifying opportunities at work c) Insights on interventions
- Other post-session recommendations: Assessing current needs, 1:1 coaching for managers

### **BECOMING A THOUGHT LEADER**

### **Trends**

What they mean

Why they matter

Our engagement

### Concerns

What prevents us

How it impacts

Overcoming them

# Growing in confidence

Where to begin

What can be done

How do you progress

### Wrap-Up

What did you learn/will act on

Templates

- Category: Employer Branding
- **Topic:** Becoming a Thought Leader
- Audience: Leaders and managers
- Duration: I hour, 15 minutes
- Mode: Online
- Approach: pre-session survey, Insights-led and practice based templates
- Learning goals: a)
   appreciating current trends and
   expectations b) understanding steps to
   become a thought leader c) putting in
   practice
- Other post-session recommendations: Assessing current capabilities, 1:1 coaching for managers and leaders

### **EFFECTIVE BUSINESS WRITING**

The value of effective writing

Why bother

How it works

How can we get better

Challenges and opportunities

**Key barriers** 

Tips and tricks

**Practicing** 

Starting out

What to focus on

How to gauge value

Overcoming writer's block

Wrap-Up

What did you learn/will act on

Templates

Assessment

 Category: Communication Effectiveness

Topic: Effective Business Writing

Audience: Managers

Duration: I hour, 30 minutes

Mode: Online

 Approach: pre-session survey, Insights-led and practice based templates

 Learning goals: a) Participants are aware of current trends b) Understanding standards and audience expectations

 Other post-session recommendations: Assessing writing standards, 1:1 coaching for managers

## **WORKSHOPS & COACHING**

### IC 101

- Planning, Expectations
   Of The Internal
   Communicator,
   Channels
- Messaging and Storytelling
- ROI and Measurement
- Internal CrisisCommunication

### IC 201

- Change Management
- ManagerCommunication
- Building Your Presence
- LeadershipCommunications
- Trends in Internal Communications

### IC 301

- Employee Engagement
- Social Media
- Future of the workforce
- Internal Social Networks
- Influence in Communications

### IC 401

- Employee Branding
- CSR
- Brand Ambassadors
- Culture
- The Sensitive Communicator



# CLIENTS, SPEAKING ASSIGNMENTS AND TRAININGS



## Archetype



















## **RESEARCH & SURVEYS**

## IC in India and APAC 2011

- Role
- Planning and skills
- Return on Investment
- Expectations of the function
- Focus areas
- Channels
- Measurement
- Leadership Support
- Executive Communication
- Challenges
- Social Media in IC
- Future of IC

## IC in India and APAC 2012

- employee engagement
- Change management
- Crisis communication
- Manager communication
- Conflict management
- Social media
- Strategic role of IC

## IC in India and APAC 2013

- Team construct
- Budget and spend
- Agency engagement
- Leadership communication
- Employee engagement
- Value of the function
- Future of the function

## IC in India and APAC 2014

- Team construct
- Employee engagement
- Focus areas
- Budget and spend
- Brand ambassadors
- Barriers
- Opportunities

### **PARTNERS**

Employer Branding, Social Media Management

Personal Branding, Digital Marketing





https://www.adgully.com/celsius-100-consulting-onboards-dr-aniisu-k-verghese-aspartner-140535.html

### CONNECT FOR A CHAT

- Book a free 30 minute consultation:https://meet.brevo.com/aniisu-kverghese/ask-aniisu-
- E-mail: aniisu3@gmail.com
- Blog: <u>www.aniisu.com</u>
- Website: www.intraskope.com
- Twitter: www.twitter.com/aniisu